

Endless Possibilities for Adventure

An "always on" email campaign driving inspiration and awareness for Florida's exceptional offerings and reasons to visit in every season.

What It Is

Get in front of AFAR's frequent travelers and affluent consumers via a VISIT FLORIDA x AFAR custom co-op email series. Written in the voice and style of AFAR, each email series will highlight brand messaging and specific offers from participating partners relevant to key travel themes aligned with seasonal promotion timing. Emails will encourage our audience to travel deeper into Florida, drive traveler's directly to your site to discover more, and create "always on" awareness and inspiration for your brand. This is a first**come, first-serve opportunity** to highlight your offerings in an exclusive environment that taps into travel themes that resonate deeply align with the AFAR traveler and inspires them to take action!

Why It Works

AFAR reaches Travelers Who Care: Conscientious and discerning global travelers who seek travel experiences that reflect their values. They look for ways to travel deeper and fully immerse themselves in all that Florida has to offer from culture immersion to seasonal events to heart pumping adventure and more. By aligning with AFAR's high-quality products in a trusted editorial environment, this email series will inspire and attract travelers who will spend more, stay longer, and leave a softer footprint when traveling to Florida.

Expected to sell out, so reserve your email series today!

Program Elements

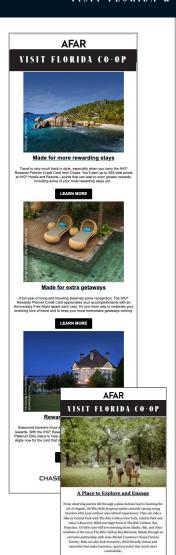
- Winter Travel Email Series
- Outdoor Adventure Email Series
- Family Travel Email Series

Who You'll Reach

- Median Age: 42
- Highest Average HHI: \$194,777
- Most sought after for travel advice
- Take an average of 10 domestic trips annually
- Ranks #1 for travel to the Southeast
- 96% have vacationed domestically within the past 12 months
- 78% have taken 3+ domestic trips in the past 12 months
- Prefer to go off the beaten path and where the locals go

BONUS OFFER:

With commitment to all 3-email series (\$22,500 NET total commitment), your brand will receive 75,000 impressions on AFAR.com across ROS and contextually relevant topics (Florida Travel Guide, Beaches, Family Travel, Outdoor Adventure, Road Trips, etc.) | Value: \$1,875



2023-2024 Co-op Email Series

Winter Travel Email Series

Reach AFAR's year-round travelers who are always planning their next trip!

- 26+ hotel nights annually
- Highest average spent on travel in last 12 months
- 87% are always planning their next trip

Series details:

- Commitment Required: 9/7/23
- First send: 10/12/23 | Materials due: 9/11/23
 Second send: 1/25/24 | Materials due: 1/4/24
- Reach: 50.000/send

\$7,500 INVESTMENT PER PARTNER (3 PARTNERS MINIMUM, 5 PARTNERS MAX)

TOTAL VALUE: \$17.500 | VISIT FLORIDA IS CONTRIBUTING 25% OF THE COST.

Outdoor Adventure Email Series

Reach AFAR's affluent and discerning outdoor explorers:

- 70% participate in outdoor activities while traveling
- Prefer to go off the beaten path and where the locals go
- Actively try to minimize their impact on the environment

Series details:

- Commitment Required: 10/4/23
- First send: 11/9/23 | Materials due: 10/11/23
- Second send: 3/1/24 | Materials due: 2/2/24
- Reach: 50,000/send

\$7,500 INVESTMENT PER PARTNER (3 PARTNERS MINIMUM, 5 PARTNERS MAX)

TOTAL VALUE: \$17.500 | VISIT FLORIDA IS CONTRIBUTING 25% OF THE COST.

Family Travel Email Series

Reach AFAR's frequent travelers seeking experiences for the whole family:

- Highest concentration of Affluent Millenials (25%)
- Ranks #1 for children in the household
- Ranks #1 for "When I find a great vacation spot I tend to go back again and again"

Series details:

- Commitment Required: 1/11/24
- First send: 2/15/24 | Materials due: 1/18/24
- Second send: 4/4/24 | Materials due: 3/7/24
- Reach: 50,000/send

\$7,500 INVESTMENT PER PARTNER (3 PARTNERS MINIMUM, 5 PARTNERS MAX)

TOTAL VALUE: \$17,500 | VISIT FLORIDA IS CONTRIBUTING 25% OF THE COST.

Materials Required (Per series): 1-2 images (horizontal format), 1-2 key brand messages relevant to series theme/timing (50 words of copy/brand message), brand logo, Call-to-action URL/Landing Page.